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The Effect of Quality of Service, Caregivers'
Job Performance and Competitive Advantage
on Organizational Performance in Outpatient
Dialysis Centers in New York City

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GENERAL INSTRUCTIONS

Dear Participant,

The purpose of this research is to determine some factors that can impact the performance of an outpatient dialysis facility. The information shared will help us to understand the effect of quality of service, job satisfaction and competitive advantage on the organizational performance of outpatient dialysis centers in New York City. The information you share will be maintained in the strictest anonymity and the results obtained may be used to bring awareness of some of the challenges in managing healthcare services.

Please answer each question honestly and follow the instructions given in each section. Your opinion is extremely important and valuable, so we really appreciate your honest answers. The information that will be collected will be treated confidentially. Thank you very much for your support.

Sincerely,

Delceta Palmer

Delceta Palmer

Researcher

2. Demographics

INSTRUCTIONS: Please place an "x' in the box of the answers that apply to you.

Range of	Select the answer that applies to you
year of birth	□ 1950-1965 □ 1966-1980 □ 1981- 2000
Gender	□ Male □ Female
Years of service	\Box 5 years or less \Box 5-10 \Box 10-20 \Box 20-30 \Box 31 & above
Employment	☐ Full time ☐ Part time ☐ Per Diem
r	
Academic	☐ High School Diploma/GED ☐ Master
Level	□ Bachelor □ Doctorate
Type of	□ Private health □ Not-for-profit health
Institution	□ Other
Role in the	Select according to your role:
organization	□ Medical Director
	□ Nurse Manager/Administrator
	□ Registered Nurse
	□ Patient Care Technician
	□ Social Worker
	□ Dietician
	□ Care Coordinator
	□ Administrative Assistant

QUALITY OF SERVICE

We thank you for your participation in the application of this questionnaire. When analyzing each statement please grade and apply a (x) on the answer that indicates your perception.

To answer these questions please use the following scale:

			Neither agree nor disagree		Agree			Strongly Agree				
	1 2			3		4				5		
	Statement											
	How muc	h do I agree wit	h the follo	owing statement?				1	2	3	4	5
1	The company provid											
2	Regular in-service an			provided.								
3	Patients complain of											
4	I have the skills I nee											
5	I never attempt any p											
6	It is difficult to trans											
7	Care providers make			nd follow up with	their patie	ents.						
8	I involve patients in	*										
9	Patients express conf			by their care pro	vider.							
10	Quality patient educa											
11	Health and safety are			s with my job.								
12	I communicate effect		ents.									
13	In my unit we work a											
14	The facility schedule											
15	All available resourc											
16	Care providers are ki				atus.							
17	I ensured that patient			ally monitored.								
18	I treat all patients eq			т •								
19	Patients express satis											
20	The company emplo	ys skilled and c	ompetent	staff.								
21	Quality improvemen	it measures are	used to hel	lp improve patier	its' outcom	ies						
22	The training I receive	e is relevant to	my job.									

JOB SATISFACTION

We thank you for your participation in the application of this questionnaire. When analyzing each statement please grade and apply a (x) on the answer that indicates your perception.

To answer these questions please use the following scale:

Strongly	1		Neither agree			
disagree	Disagree		nor disagree		Agree	Strongly Agree
1	2		3		4	5

Statement How much do I agree with the following statement? The salary and benefits offered by the company meet my needs. I am satisfied with the management style of my manager. Management have an interest in the needs of each worker. I am satisfied with the high level of job commitment the workers have with the organization. The quality of the health benefits for the worker and his or her family is adequate. I have good working relationships with my coworkers. My company offers reward based on performance. I am provided with opportunities to improve my skills. Employees receive all fringe benefits as established by the organization and Labor Law. The work environment of the organization is diverse and inclusive. 11 The company does an excellent job of keeping employees informed about matters affecting us. 12 My work is adequately evaluated and commended by my supervisor. 13 I find my job challenging. 14 I have the necessary resources to do my job well. The organization projects a positive image to workers, clients and the community. 16 I am satisfied with the reward and recognition given for my efforts. 17 Directives from management are followed and respected. There is no support from management. 18 19 I am rewarded for the quality of my efforts. I am given the training I need to do my job effectively. The company offers better benefits than other companies. I enjoy coming to work

Competitive Advantage

We thank you for your participation in the application of this questionnaire. When analyzing each statement please grade and apply a (x) on the answer that indicates your perception.

To answer these questions please use the following scale:

	Strongly		Neither	_												
	disagree	Disagree	nor disa	agree		Agree		Stro	ongly	Agr	ree					
	1 2 3 4								5							
			Stateme	ent												
	How much	do I agree with th	e following state	ment?				1	2	3	4	5				
									_							
1	The organization show	aints.														
2	Employees want to be				1	1										
3	Patient's consent is so	ught before any te	st procedures are	done.												
4	Patients and staff are e	educated on safety	practices to prev	ent falls	and injurie	es.										
5	Management promote	quality and safety	improvement in	the organ	nization.											
6	Staff responds prompt	ly to inquiry and r	equest made by p	oatients.												
7	Management provides	leadership which	enhances the eff	ective uti	lization of	resources.										
8	There is effective com	munication amon	gst all care team	(MD, RN	, RD, SW	, PCT)										
9	The facility is easily a	ccessible to all par	ients and is strate	egically l	ocated.											
10	Patients complain of le	ong waits to receiv	e their treatment	S.												
11	Most staff want freque															
12	The company is involved	ved in community	activities to pror	note well	ness.											
13	The service that is pro															
	Staff show willingness															
	Adequate resources (s	·		ays avail	able.											
16	Management gives cle	ear order and clarit	y procedures.													
17	Patients complain of n	not having regular	follow up by thei	r nephrol	ogists.											
18	Patients' treatments are	e never started on	time.													
19	Patients are confident	that staff are high	y trained and con	mpetent.												
20	The organization has a	a clearly defined n	ission, goal and	objective												
21	Patients are given spec	cific appointment	times to reduce v	vaiting tir	ne.											
22	Patients are responsive	e to the request to	come for treatme	nt as sch	eduled.											
23	Nurses and PCTs can	help and instill co	nfident in the pat	ient durir	ig treatme	nt.										
24	The organization has a	a reputation for pro	oviding patient-c	entered c	are.											
25	The management team	n provides collabo	ration, training a	nd guides	the opera	tion proces	sses.									
26	Employees use their sl	kills and expertise	to provide safe a	ınd qualit	y care.											
27	Patients who missed to	reatment or are ho	spitalized are cor	ntacted an	d treatmen	nt reschedu	ıled									
	by the care team.															
28	Patients express satisfa															
29	The management team															
	Management has impl				s provided	competiti	ve.									
31	Technicians and nurse	es spend too much	time with one pa													

Organizational Performance

We thank you for your participation in the application of this questionnaire. When analyzing each statement please grade and apply a (x) on the answer that indicates your perception.

To answer these questions please use the following scale:

Strongly		_	Neither agree				
disagree	Disagree		nor disagree		Agree	Strongly Agree	
1	2		3		4	5	

Stateme

	nt					
	How much do I agree with the following statement?	1	2	3	4	5
1	Policies and protocols are in place for all aspects of patient care.					
2	The company is in compliance with payment of short-term commitments.					
3	Employees have the required skilled and knowledge to perform their work.					
4	Employees are given regular in-service on patient care and safety procedures.					
5	Lean management is practiced eliminating waste of supplies and reduce costs.					
6	The company invest in maintenance of its infrastructure to provide comfort and ambience.					
7	Employees are highly stressed with their daily work load.					
8	There is effective communication with peers and their supervisors.					
9	Medical supplies are purchased through a medical wholesaler to minimize cost.					
10	Management fulfill payment of all tax obligations.					
11	Employees demonstrate a great degree of responsibility in their daily activities.					
12	Employees are highly motivated to give their best performance.					
13	The organization works towards meeting customers treatment at the lowest possible cost					
	without affecting quality.					
14	Work is completed in a reasonable amount of time.					
15	The organization has difficulty in replacing medical supplies needed for each treatment.					
16	Medications for patients are ordered and received on a timely basis.					
17	Staff morale is low and staff turnover is high.					
18	Fixed assets are maintained in good condition.					
19	Quality and performance meetings are done monthly for improvement plans.					
20	Staff show willingness to assist each other to accomplish a task.					
21	Frequent hospitalization reduces profit.					
22	The infection /hygiene system service is effective for staff and patients.					
23	It is costly to purchase recurring medications for patients.					
24	Initiative is taken by staff to get things done effectively and efficiently.					
25	Workers are satisfied with all aspect of their jobs.					
26	Management shows commitment towards goal accomplishment plans.					
27	Overhead costs do not affect the quality of service provided.					
28	The level of staff commitment towards the company is high.					
29	The stock inventory system is properly maintained to prevent stockout.					



Thank you for your participation